



1800 Grand Avenue
Waukegan, IL 60085
padslakecounty.org



2019-2020
Annual Report

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Summary of Financial Results

We are pleased to report that PADS has received a “clean” or “unqualified” audit opinion once again this year. From an audit perspective, this is the highest level an organization can accomplish. We are very proud of the effort that went into this achievement. There are still some things to point out regarding our financial health, which is due in part to your continued support and to sound financial management. The statements on the preceding pages tell part of the story; but we want to tell more.

Operating Results

During the onset of the COVID-19 pandemic we incurred increased expenses in order to keep our clients housed safely in individual accommodations in local hotels, increase staff to meet an influx of clients, cleaning supplies and personal protective equipment (PPE), and technology to set-up our staff for remote working when possible. We also received an increase in emergency government funding to meet these needs—the majority of which was in the form of reimbursement. Much of this funding was awarded during this fiscal year but was not actually reimbursed until the 2021 fiscal year once expenses were incurred. We feel fortunate to have had this increased support in order to meet the increased and ever-changing needs of our community.

Availability of Liquid Reserves

An organization’s Liquid Unrestricted Net Assets – also referred to as “operating reserves” – is the portion of unrestricted net assets that can be converted to cash relatively easily. It is a measure of funds available to an organization for guarding against downturns, pursuing new opportunities, and providing working capital in times of low cash flow. This is the portion of Unrestricted Net Assets not designated by the Board of Directors for a particular purpose, or otherwise invested in fixed assets.

It is the goal of PADS to have between 3-6 months of operating reserves, a recommended benchmark for non-profit organizations. We are proud, especially with the uncertain future that the pandemic has created, to have created an operating reserve of over 3 months.

Plans for the Future

PADS is currently in a stable financial position and will continue to focus on improving its financial position for long term sustainability. This will allow us to pursue new opportunities to better serve the many men, women and children who experience homelessness each year. If for no other reason, we owe it to them to ensure our continued stability.

PADS LAKE COUNTY, INC.
STATEMENT OF FUNCTIONAL EXPENSES
YEAR ENDED JUNE 30, 2020

	Program Services	Management and General	Fundraising	Total
Salaries and payroll taxes	\$ 1,036,762	\$ 50,376	\$ 169,046	\$ 1,256,184
Benefits	80,055	755	5,016	85,826
Conferences and meetings	6,399	2,453	1,004	9,856
Depreciation	37,195	2,188	4,376	43,759
Direct client assistance	554,674	-	-	554,674
Direct client assistance - In kind	468,603	-	-	468,603
Equipment purchases and rentals	24,712	108	9,141	33,961
Information and communication	35,234	2,237	3,299	40,770
Insurance	33,686	1,981	3,964	39,631
Marketing and promotion	-	45	56,378	56,423
Miscellaneous	2,543	1,493	905	4,941
Printing and postage	420	177	18,484	19,081
Professional fees	-	88,093	-	88,093
Professional fees - In kind	161,880	-	-	161,880
Rent and utilities	48,335	823	1,645	50,803
Repairs and maintenance	77,926	4,524	9,049	91,499
Supplies	12,764	683	1,315	14,762
Travel and transportation	145,442	138	218	145,798
Total functional expenses	\$ 2,726,630	\$ 156,074	\$ 283,840	\$ 3,166,544

The accompanying notes are an integral part of the financial statements



Day Resource Center

- Point of entry for persons experiencing homelessness.
- Serving as a Coordinated Entry site ensuring persons get the right assistance at the right time
- Where clients get that initial assessment for need and appropriateness for other programs and services.



Emergency Overnight Shelter

- Only non-restrictive overnight emergency shelter system in Lake County.
- 15 rotating shelter sites are open every night between October 1 and April 30. From May 1 through September 30, a single shelter site is open every night.
- Includes a dedicated space and support for families.



Prevention & Diversion

- Works to provide an earlier intervention for persons who are "near homeless."
- By working with them earlier, we can help them avoid becoming homeless and stay in the housing they are already in



Outreach

- Seeks to find and engage persons experiencing homelessness out in the community, sleeping in cars, tents, or elsewhere.
- We literally meet them where they are, and help engage them into services.



Housing

- Housing First program, in which people "crowdfund" an apartment for a chronically homeless person.
- PADS assists the individual in securing housing, and then provides ongoing case management to help them stay in it.
- Supportive housing program for chronically homeless persons with disabilities, funded by HUD.

Setting Goals

Moving clients through emergency shelter to residential stability is a multilayered process. Some clients have special needs that must be addressed prior to successful housing placement. However, PADS will achieve this goal through its own internal programs and collaborative partnerships with other organizations in the Lake County Coalition for the Homeless.

The two primary goals that all clients share are:

Increasing Income

This can be done through a variety of means, including getting job training, education, identification of new employment opportunities, and so on. It can also be done for persons with disabilities by getting them signed up for mainstream benefits for which they may be eligible, such as Social Security or Disability Income.

Finding a Housing Solution

Even in the cases where income may increase, housing remains out of reach for many people in Lake County, as there is a significant lack of affordable housing. There are unfortunately not enough housing options accessible to our population, but our case managers work to help them identify options, including transitional housing, subsidized housing, room sharing, or other options.

Clients may have individual goals based on their individual needs, but all relate to these two goals.

PADS LAKE COUNTY, INC.
STATEMENTS OF ACTIVITIES
YEARS ENDED JUNE 30, 2020 AND 2019

	2020			2019		
	Without Donor Restrictions	With Donor Restrictions	Totals	Without Donor Restrictions	With Donor Restrictions	Totals
REVENUES FROM OPERATIONS AND SUPPORT:						
Contributions —						
Cash and pledges	\$ 754,324	\$ 143,390	\$ 897,714	\$ 747,506	\$ 56,518	\$ 804,024
In kind	630,088	-	630,088	493,075	-	493,075
Government grants	986,948	14,000	1,000,948	442,100	12,500	454,600
Private foundation grants	506,331	250,850	757,181	429,879	216,700	646,579
Contract services	14,516	-	14,516	14,557	-	14,557
Contract revenue	174,815	-	174,815	67,026	-	67,026
Special events/fundraising	76,070	-	76,070	23,247	-	23,247
Investment income	188	-	188	275	-	275
Miscellaneous income	19,013	-	19,013	8,250	-	8,250
Net assets released from restrictions	280,583	(280,583)	-	234,051	(234,051)	-
Total revenues	<u>3,442,876</u>	<u>127,657</u>	<u>3,570,533</u>	<u>2,459,966</u>	<u>51,667</u>	<u>2,511,633</u>
EXPENSES:						
Program services	2,726,630	-	2,726,630	1,909,199	-	1,909,199
Management and general	156,074	-	156,074	236,530	-	236,530
Fundraising	283,840	-	283,840	280,965	-	280,965
Total expenses	<u>3,166,544</u>	<u>-</u>	<u>3,166,544</u>	<u>2,426,694</u>	<u>-</u>	<u>2,426,694</u>
CHANGE IN NET ASSETS	276,332	127,657	403,989	33,272	51,667	84,939
NET ASSETS AT BEGINNING OF YEAR	<u>840,998</u>	<u>308,766</u>	<u>1,149,764</u>	<u>807,726</u>	<u>257,099</u>	<u>1,064,825</u>
NET ASSETS AT END OF YEAR	<u>\$ 1,117,330</u>	<u>\$ 436,423</u>	<u>\$ 1,553,753</u>	<u>\$ 840,998</u>	<u>\$ 308,766</u>	<u>\$ 1,149,764</u>

The accompanying notes are an integral part of the financial statements

PADS LAKE COUNTY, INC
 STATEMENTS OF FINANCIAL POSITION
 JUNE 30, 2020 AND 2019

	2020	2019
ASSETS		
Cash	\$ 1,098,698	\$ 421,325
Government receivables	182,864	46,220
Other pledge and accounts receivable	254,438	266,079
Prepaid expenses and other assets	25,354	23,027
Property and equipment, net	499,754	528,759
Total Assets	\$ 2,061,108	\$ 1,285,410
LIABILITIES		
Accounts payable	\$ 6,816	\$ 19,725
Accrued expenses	133,209	106,985
Notes payable	272,314	8,936
Advance from funder	95,016	-
Total Liabilities	507,355	135,646
NET ASSETS		
Without donor restrictions	1,117,330	840,998
With donor restrictions	436,423	308,766
Total Net Assets	1,553,753	1,149,764
Total Liabilities and Net Assets	\$ 2,061,108	\$ 1,285,410

Statement of Financial Position
June 30, 2020

Exits to Housing

While we work to get people out of shelter, where they go is an important measure of success. In the past year, we had the following:

- Long-term housing option— 54%
- Short-term housing option—22%
- Nursing Homes, hospitals, etc.—4%
- Unknown (leave without reporting) —21%

With many of the “unknowns,” they do find housing—but don’t often report it to us. It’s their last priority to let us know when they have secured that housing option.

LENGTH OF STAY

One goal of PADS is to reduce the amount of time that people stay in shelter and move them into housing or other supportive programs quickly. The median length of stay in shelter is about 22 days.

We have seen a 144% increase in the
need for emergency shelter.

COVID-19 Impact

VOLUNTEERS

PADS is so fortunate to have over 3,000 people give of their time to help the people we serve. From assisting at a shelter to making meals, collecting coats to making toiletry kits—people gave of themselves to make a difference. Thank you!



Civic Organizations & Houses of Worship

Bethel Lutheran Church of Gurnee
 Chicago Northshore Elks Lodge #1316
 Church of the Holy Spirit
 Community Christian Church of Lincolnshire
 Community Protestant Church of Mundelein
 Congregation Solel
 DAR: Ansel Brainer Cook Chapter
 Exchange Club of Grayslake
 Federated Church of Wauconda
 First Presbyterian Church of Deerfield
 First Presbyterian Church of Lake Forest
 First Presbyterian Church of Libertyville
 First Presbyterian Church of Waukegan
 First United Methodist Church of Waukegan
 Grace Lutheran Church of Libertyville
 Grace United Methodist Church
 Green Oaks Holiday Chorus
 Gurnee Rotary Club
 Highland Park Presbyterian Church
 Holy Cross Church of Deerfield
 Holy Cross Lutheran Church of Libertyville
 Hope Lutheran Church of Long Grove
 Immaculate Conception Church
 inFaith Community Foundation
 Italian Women's Prosperity Club
 Ivanhoe Congregational Church UCC
 Jewish Federation of Metropolitan Chicago
 Joy! Lutheran Church
 Kirk of the Lakes Presbyterian Church

Kiwanis Club of Highland Park/Highwood
 Kiwanis Club of Lake Bluff - Lake Forest
 Kiwanis Club of Lindenhurst
 Lake Forest Academy
 Lake Forest Friends Meeting
 Lake Villa United Methodist Church
 Libertyville Covenant Church
 Libertyville Sunrise Rotary
 Lutheran Church of the Holy Spirit
 Messiah Evangelical Lutheran Church
 North Shore Unitarian Church of Deerfield
 North Suburban Synagogue Beth El
 Northbrook Women's Club
 NorthSide Community Bank
 Oak Grove School
 Order of the Eastern Star of Illinois
 Prairie Circle UU Congregation
 Presbyterian Women of the First Presbyterian Church of Deerfield
 Presbyterian Women of the First Presbyterian Church of Lake Forest
 Rotary Club of Deerfield
 Rotary Club of Northbrook
 SaddleBrook Farms
 St. Andrew Lutheran Church of Mundelein
 St. Andrews Properties, Inc.
 St. Francis De Sales
 St. Joseph Club of Italian Americans
 St. Gregory Episcopal Church
 St. James Lutheran Church of Lake Forest

St. John EV Lutheran Church
 St. Joseph Church of Libertyville
 St. Lawrence Episcopal Church Vestry
 St. Mark's Lutheran Church of Waukegan
 St. Peter UCC
 Temple Chai of Long Grove
 The Church of the Annunciation of Our Lady
 The Goddard School
 Trinity United Lutheran Church of Waukegan
 United Methodist Church of Libertyville
 Veterans of Foreign Wars of the US
 Village Presbyterian Church
 Wildwood Presbyterian Church
 Winthrop Harbor Lions Club
 Women of St. Marks of Waukegan
 Women's Business Network of Lake County

Governments/Townships

State of Illinois | Lake County |
 Libertyville Township | Moraine Township |
 City of North Chicago | Vernon Township |
 Village of Vernon Hills | Warren Township |
 Wauconda Township | City of Waukegan |
 West Deerfield Township | Zion Township |
 US Department of Homeland Security | US
 Department of Housing & Urban Development

United Ways

United Way of Lake County

Saying Thank You

As has been our practice, we are again striving to protect the privacy of our hundreds of individual donors who sustain PADS. When we created our Donor Privacy Policy, we committed to everyone who gave to PADS that we would not share your information with others. Listing your name on this report would run counter to that pledge and violate the trust we seek to have with all of our donors.

The following list is from public entities—corporations, foundations, schools, scouting troops, houses of worship, and so on. Their support, unless specified to be anonymous, is often public, and our reporting of their support would not violate our Donor Privacy Policy.

*We are appreciative and grateful for all those that support us financially, whether it's a few coins collected or a multi-figure check. As always, we attempt to make this list as complete and comprehensive as possible while protecting the anonymity and privacy of our donors. **If there are any errors or omissions, please contact us so we can make a correction.***

Thank you all—we appreciate all your support.

Foundations

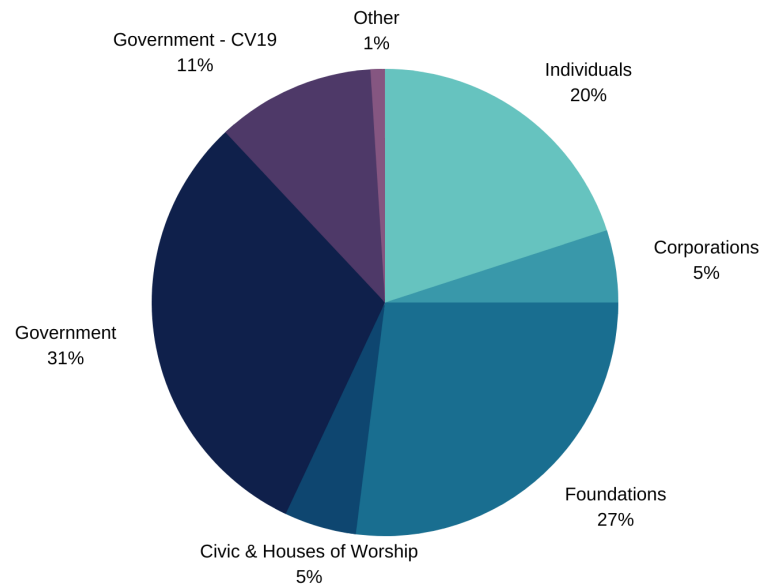
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Walter and Caroline Sueske Charitable Trust

SHELTER SITES

Chain of Lakes Community Bible Church - Lake Villa
Christian Assembly of God - Zion
First Presbyterian Church - Deerfield
First Presbyterian Church - Libertyville
Messiah Evangelical Lutheran Church - Wauconda
North Point Church - Winthrop Harbor
Shepherd of the Lakes Lutheran Church - Grayslake
Shiloh Baptist Church - Waukegan
St. Mark Lutheran Church - Lindenhurst
St. Mary of Vernon - Indian Creek
St. Mary's | Fremont Center - Mundelein
The Chapel - Libertyville
United Methodist Church - Libertyville
United Protestant Church - Grayslake
Wildwood Presbyterian Church - Grayslake





\$73

Over 1000 people made a contribution to PADS in this fiscal year. The average gift size was \$73. This all adds up!

Thank you to our Corporate Sponsors!



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