



1800 Grand Avenue  
Waukegan, IL 60085  
padslakecounty.org



2018-2019  
Annual Report

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### Receptionist

Latasha McKelvey

### Client Service Aides

Thomas Huiett, Andre Warship

### Overnight Shelter Staff

Katherine Bergstrom, Bobbie Jean

McGee, Naomi Cain

## Summary of Financial Results

We are pleased to report that PADS has received a “clean” or “unqualified” audit opinion once again this year. From an audit perspective, this is the highest level an organization can accomplish. We are very proud of the effort that went into this achievement. There are still some things to point out regarding our financial health, which is due in part to your continued support and to sound financial management. The statements on the preceding pages tell part of the story; but we want to tell more.

### Operating Results

This past year, PADS had a minor deficit that was largely due to timing of expenses and receipt of gifts. While our goal is to always end with total unrestricted revenues exceeding our total expenses for the year, we are proud of the result this year. We invested some money in some needed projects—a new phone system; financial accounting system; and donor database. Each of these investments were timed for the summer so as to not interfere with operations. The result, however, was a minor deficit. We do not anticipate another deficit in the future due to our cost controls, fund diversification and strategic use of past surplus dollars. We hope to continue to generate additional revenue in order to make future needed investments.

### Availability of Liquid Reserves

An organization’s Liquid Unrestricted Net Assets – also referred to as “operating reserves” – is the portion of unrestricted net assets that can be converted to cash relatively easily. It is a measure of funds available to an organization for guarding against downturns, pursuing new opportunities, and providing working capital in times of low cash flow. This is the portion of Unrestricted Net Assets not designated by the Board of Directors for a particular purpose, or otherwise invested in fixed assets.

It is the goal of PADS to have between 3-6 months of operating reserves, a recommended benchmark for non-profit organizations. We are proud, especially in light of this difficult and unknown climate related to government funds, to have created an operating reserve of over 3 months.

### Plans for the Future

PADS is currently in a stable financial position and will continue to focus on improving its financial position for long term sustainability. This will allow us to pursue new opportunities to better serve the many men, women and children who experience homelessness each year. If for no other reason, we owe it to them to ensure our continued stability.

	Program Services	Management and General	Fundraising	Total
Salaries	\$ 843,696	\$ 40,143	\$ 135,529	\$ 1,019,368
Benefits	78,249	4,160	17,338	99,747
Conferences and meetings	7,834	621	1,322	9,777
Depreciation	29,676	1,746	3,491	34,913
Direct client assistance	145,613	-	-	145,613
Direct client assistance - In kind	366,669	-	-	366,669
Equipment purchases and rentals	20,718	3,001	11,467	35,186
Information and communication	32,041	2,123	3,530	37,694
Insurance	26,529	5,991	3,120	35,640
Marketing and promotion	7,838	100	48,194	56,132
Miscellaneous	10,584	483	442	11,509
Printing and postage	1,366	295	17,607	19,268
Professional fees	118,032	5,294	26,777	150,103
Professional fees - In kind	111,600	-	-	111,600
Rent and utilities	41,978	773	1,546	44,297
Repairs and maintenance	14,771	903	1,544	17,218
Security	4,027	376	427	4,830
Supplies	15,896	3,652	3,640	23,188
Travel and transportation	87,532	489	1,085	89,106
<b>Total functional expenses</b>	<b>\$ 1,964,649</b>	<b>\$ 70,150</b>	<b>\$ 277,059</b>	<b>\$ 2,311,858</b>



#### Day Resource Center

- Point of entry for persons experiencing homelessness.
- Serving as a Coordinated Entry site ensuring persons get the right assistance at the right time
- Where clients get that initial assessment for need and appropriateness for other programs and services.



#### Emergency Overnight Shelter

- Only non-restrictive overnight emergency shelter system in Lake County.
- 15 rotating shelter sites are open every night between October 1 and April 30. From May 1 through September 30, a single shelter site is open every night.
- Includes a dedicated space and support for families.



#### Prevention & Diversion

- Works to provide an earlier intervention for persons who are "near homeless."
- By working with them earlier, we can help them avoid becoming homeless and stay in the housing they are already in



#### Outreach

- Seeks to find and engage persons experiencing homelessness out in the community, sleeping in cars, tents, or elsewhere.
- We literally meet them where they are, and help engage them into services.



#### Housing

- Housing First program, in which people "crowdfund" an apartment for a chronically homeless person.
- PADS assists the individual in securing housing, and then provides ongoing case management to help them stay in it.
- Supportive housing program for chronically homeless persons with disabilities, funded by HUD.

## Setting Goals

Moving clients through emergency shelter to residential stability is a multilayered process. Some clients have special needs that must be addressed prior to successful housing placement. However, PADS will achieve this goal through its own internal programs and collaborative partnerships with other organizations in the Lake County Coalition for the Homeless.

The two primary goals that all clients share are:

### Increasing Income

This can be done through a variety of means, including getting job training, education, identification of new employment opportunities, and so on. It can also be done for persons with disabilities by getting them signed up for mainstream benefits for which they may be eligible, such as Social Security or Disability Income.

### Finding a Housing Solution

Even in the cases where income may increase, housing remains out of reach for many people in Lake County, as there is a significant lack of affordable housing. There are unfortunately not enough housing options accessible to our population, but our case managers work to help them identify options, including transitional housing, subsidized housing, room sharing, or other options.

Clients may have individual goals based on their individual needs, but all relate to these two goals.

## REVENUES FROM OPERATIONS AND SUPPORT:

	Unrestricted	Temporarily Restricted	Totals
Contributions —			
Cash and pledges	\$ 612,698	\$ 56,394	\$ 669,092
In kind	478,269	-	478,269
Government grants	656,366	1,000	657,366
Private foundation grants	437,000	175,850	612,850
Contract services	19,675	-	19,675
Special events/fundraising	7,499	-	7,499
Investment income	208	-	208
Miscellaneous income	1,120	-	1,120
Net assets released from restrictions	145,874	(145,874)	-
Total revenues	<u>2,358,709</u>	<u>87,370</u>	<u>2,446,079</u>
EXPENSES:			
Program services	1,964,649	-	1,964,649
Management and general	70,150	-	70,150
Fundraising	277,059	-	277,059
Total expenses	<u>2,311,858</u>	<u>-</u>	<u>2,311,858</u>
CHANGE IN NET ASSETS	46,851	87,370	134,221
NET ASSETS AT BEGINNING OF YEAR	796,254	644,683	1,440,937
Prior period adjustment	(35,379)	(474,954)	(510,333)
NET ASSETS AT BEGINNING OF THE YEAR, AS RESTATED	<u>760,875</u>	<u>169,729</u>	<u>930,604</u>
NET ASSETS AT END OF YEAR	<u>\$ 807,726</u>	<u>\$ 257,099</u>	<u>\$ 1,064,825</u>

<b>ASSETS</b>	
Cash	\$ 494,247
Government grants receivable	85,131
Other grants receivable	119,600
Prepaid expenses and other assets	15,229
Property and equipment, net	496,677
<b>Total Assets</b>	<b>\$ 1,210,884</b>
<b>LIABILITIES</b>	
Accounts payable	\$ 17,708
Accrued expenses	115,125
Notes payable	13,226
<b>Total Liabilities</b>	<b>146,059</b>
<b>NET ASSETS</b>	
Unrestricted	807,726
Temporarily restricted	257,099
<b>Total Net Assets</b>	<b>1,064,825</b>
<b>Total Liabilities and Net Assets</b>	<b>\$ 1,210,884</b>

## Exits to Housing

While we work to get people out of shelter, where they go is an important measure of success. In the past year, we had the following:

- Long-term housing option— 54%
- Short-term housing option—22%
- Nursing Homes, hospitals, etc.—4%
- Unknown (leave without reporting) —21%

With many of the “unknowns,” they do find housing—but don’t often report it to us. It’s their last priority to let us know when they have secured that housing option.

## LENGTH OF STAY

One goal of PADS is to reduce the amount of time that people stay in shelter and move them into housing or other supportive programs quickly. The median length of stay in shelter is about 33 days—with 65% of people served staying 30 days or fewer.

## FAMILIES

37% OF OUR CLIENTELE ARE FAMILIES WITH CHILDREN

## VOLUNTEERS

PADS is so fortunate to have over 3,000 people give of their time to help the people we serve. From assisting at a shelter to making meals, collecting coats to making toiletry kits—people gave of themselves to make a difference. Thank you!



### **Civic Organizations & Houses of Worship**

Bethel Lutheran Church of Gurnee  
 Chicago Northshore Elks Lodge #1316  
 Church of the Holy Spirit  
 Community Christian Church of Lincolnshire  
 Community Protestant Church of Mundelein  
 Congregation Solel  
 DAR: Ansel Brainer Cook Chapter  
 Exchange Club of Grayslake  
 Federated Church of Wauconda  
 First Presbyterian Church of Deerfield  
 First Presbyterian Church of Lake Forest  
 First Presbyterian Church of Libertyville  
 First Presbyterian Church of Waukegan  
 First United Methodist Church of Waukegan  
 Grace Lutheran Church of Libertyville  
 Grace United Methodist Church  
 Green Oaks Holiday Chorus  
 Gurnee Rotary Club  
 Highland Park Presbyterian Church  
 Holy Cross Church of Deerfield  
 Holy Cross Lutheran Church of Libertyville  
 Hope Lutheran Church of Long Grove  
 Immaculate Conception Church  
 inFaith Community Foundation  
 Italian Women's Prosperity Club  
 Ivanhoe Congregational Church UCC  
 Jewish Federation of Metropolitan Chicago  
 Joy! Lutheran Church  
 Kirk of the Lakes Presbyterian Church

Kiwanis Club of Highland Park/Highwood  
 Kiwanis Club of Lake Bluff - Lake Forest  
 Kiwanis Club of Lindenhurst  
 Lake Forest Academy  
 Lake Forest Friends Meeting  
 Lake Villa United Methodist Church  
 Libertyville Covenant Church  
 Libertyville Sunrise Rotary  
 Lutheran Church of the Holy Spirit  
 Messiah Evangelical Lutheran Church  
 North Shore Unitarian Church of Deerfield  
 North Suburban Synagogue Beth El  
 Northbrook Women's Club  
 NorthSide Community Bank  
 Oak Grove School  
 Order of the Eastern Star of Illinois  
 Prairie Circle UU Congregation  
 Presbyterian Women of the First Presbyterian Church of Deerfield  
 Presbyterian Women of the First Presbyterian Church of Lake Forest  
 Rotary Club of Deerfield  
 Rotary Club of Northbrook  
 SaddleBrook Farms  
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 St. Andrews Properties, Inc.  
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 St. Joseph Club of Italian Americans  
 St. Gregory Episcopal Church  
 St. James Lutheran Church of Lake Forest

St. John EV Lutheran Church  
 St. Joseph Church of Libertyville  
 St. Lawrence Episcopal Church Vestry  
 St. Mark's Lutheran Church of Waukegan  
 St. Peter UCC  
 Temple Chai of Long Grove  
 The Church of the Annunciation of Our Lady  
 The Goddard School  
 Trinity United Lutheran Church of Waukegan  
 United Methodist Church of Libertyville  
 Veterans of Foreign Wars of the US  
 Village Presbyterian Church  
 Wildwood Presbyterian Church  
 Winthrop Harbor Lions Club  
 Women of St. Marks of Waukegan  
 Women's Business Network of Lake County

### **Governments/Townships**

State of Illinois | Lake County |  
 Libertyville Township | Moraine Township |  
 City of North Chicago | Vernon Township |  
 Village of Vernon Hills | Warren Township |  
 Wauconda Township | City of Waukegan |  
 West Deerfield Township | Zion Township |  
 US Department of Homeland Security | US  
 Department of Housing & Urban Development

### **United Ways**

United Way of Lake County



## Saying Thank You

*As has been our practice, we are again striving to protect the privacy of our hundreds of individual donors who sustain PADS. When we created our Donor Privacy Policy, we committed to everyone who gave to PADS that we would not share your information with others. Listing your name on this report would run counter to that pledge and violate the trust we seek to have with all of our donors.*

*The following list is from public entities—corporations, foundations, schools, scouting troops, houses of worship, and so on. Their support, unless specified to be anonymous, is often public, and our reporting of their support would not violate our Donor Privacy Policy.*

*We are appreciative and grateful for all those that support us financially, whether it's a few coins collected or a multi-figure check. As always, we attempt to make this list as complete and comprehensive as possible while protecting the anonymity and privacy of our donors. **If there are any errors or omissions, please contact us so we can make a correction.***

*Thank you all—we appreciate all your support.*

### **Foundations**

100 Women Who Care  
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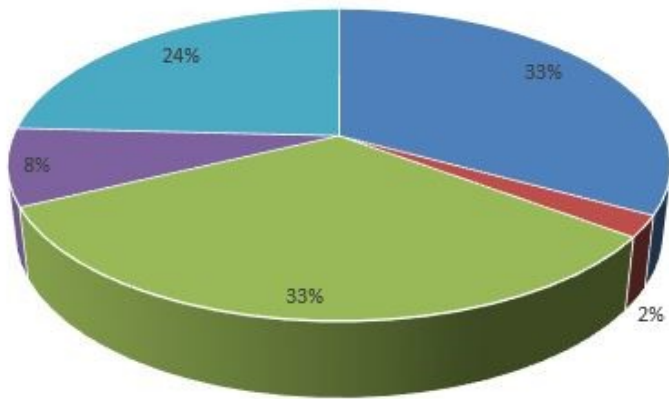
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Walter and Caroline Sueske Charitable Trust

## **SHELTER SITES**

Chain of Lakes Community Bible Church - Lake Villa  
Christian Assembly of God - Zion  
First Presbyterian Church - Deerfield  
First Presbyterian Church - Libertyville  
Messiah Evangelical Lutheran Church - Wauconda  
North Point Church - Winthrop Harbor  
Shepherd of the Lakes Lutheran Church - Grayslake  
Shiloh Baptist Church - Waukegan  
St. Mark Lutheran Church - Lindenhurst  
St. Mary of Vernon - Indian Creek  
St. Mary's | Fremont Center - Mundelein  
The Chapel - Libertyville  
United Methodist Church - Libertyville  
United Protestant Church - Grayslake  
Wildwood Presbyterian Church - Grayslake



Contributions by Donor Type



■ Individuals ■ Corporations ■ Foundations ■ Civic Orgs & Houses of Worship ■ Government

**\$73**

Over 1000 people made a contribution to PADS in this fiscal year. The average gift size was \$73. This all adds up!

## Thank you to our Corporate Sponsors!



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